



Creating Markets, Creating Opportunities

TABLE OF CONTENTS

| IFC: A Member of the World Bank Group | 2 |
|---------------------------------------|-------|
| IFC: What We Can Do and Offer | 3-4 |
| IFC's Commitments at a Glance | 5 |
| IFC's Global Reach | 6 |
| IFC's Transport Practice | 7 |
| Railways | 8-20 |
| IFC Awards | 21 |
| Annex | 22-37 |
| IFC Team and Contacts | 38 |



IFC: A MEMBER OF THE WORLD BANK GROUP



IBRD

International
Bank for
Reconstruction
and
Development

IDA

International Development Association

IFC

International Finance Corporation

MIGA

Multilateral Investment Guarantee Agency

ICSID

International
Centre for
Settlement of
Investment
Disputes

Loans to middle-income and credit-worthy low-income country governments

Interest-free loans and grants to governments of poorest countries

Solutions in private sector development

Guarantees of foreign direct investment's non-commercial risks

Conciliation and arbitration of investment disputes

IFC: WHAT WE CAN DO AND OFFER

INVESTMENT

Financial products tailored to client needs

- Loans
- Equity
- Trade and Commodity Finance
- Derivatives and Structured Finance
- Blended Finance

\$31.5 billion committed in FY21 \$64.1 billion committed portfolio

UPSTREAM

Create proprietary projects and investment opportunities by developing a sustainable pipeline of bankable transactions

- Early-stage, project level intervention in return for proprietary rights for equity and debt arranger role
- Promoting the design and implementation of platforms and programmatic approaches
- Working closely across the World Bank Group to help develop policies, regulations and frameworks for private sector investments

ADVICE

Innovative solutions combining IFC's expertise and tools

- Help Create New Markets
- Unlock Investment Opportunities
- Strengthen Clients' Performance and Impact
- Improve ESG Standards

\$244 million program in FY21

MOBILIZATION

Mobilizing and managing capital for investment

- Syndications
- IFC Asset Management Company

\$10.1 billion under AMC management (end FY21)



IFC OFFERS A WIDE RANGE OF FINANCIAL PRODUCTS

| EQUITY | Direct equity investmentsPrivate equity funds |
|--|---|
| LOANS | Project and corporate financingOn-lending through intermediary institutions |
| DERIVATIVES AND STRUCTURED FINANCE | Derivative products to hedge interest rate, currency, or commodity-price exposures of IFC clients |
| TRADE AND COMMODITY FINANCE | Guarantee of trade-related payment obligations of approved financial institutions |
| SYNDICATIONS | Capital mobilization to serve developmental needs Over 60 co-financiers: banks, funds, DFIs |
| BLENDED FINANCE | Using donor funds to crowd in private financing |



IFC COMMITMENTS FY21

- Over \$285 billion invested since its establishment in 1956.
- AAA-rated by S&P and Moody's; owned by 184 member countries.
- Equity, quasi-equity, loans, risk management and local currency products.
- Takes market risk with no sovereign guarantees.
- Promoter of environmental, social, and corporate governance standards.
- Resources and know-how of a global development bank with the flexibility of a merchant bank.
- Infrastructure and Natural Resources accounted for 19% of FY21's commitments.

IFC FY21 Commitments by Region

| _ | | | 1 41 | |
|---|--------|-----------|---------|-----------|
| | I atın | Amarica | and tha | Caribbean |
| | Lauii | AIIICIICA | and the | Calibbean |

Sub-Saharan Africa

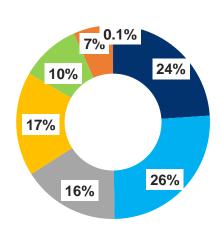
■ East Asia and the Pacific

Europe and Central Asia

South Asia

■ Middle East and North Africa

■ World



| IFC FY21 Highlights | | | | |
|-------------------------------|------------------|--|--|--|
| Portfolio (own account) | US\$64.1 billion | | | |
| New Commitments (own account) | US\$12.5 billion | | | |
| New Core Mobilization | US\$10.9 billion | | | |
| Number of Countries | 125 | | | |
| Number of Clients | 1,800 | | | |

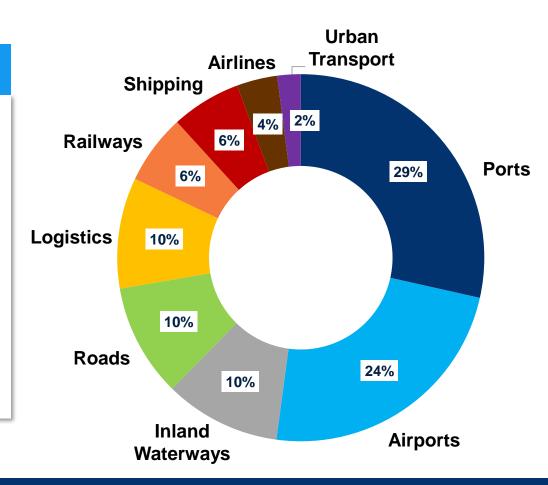
IFC is the largest global development institution focused on the private sector in emerging markets.



IFC – GLOBAL TRANSPORT PRACTICE

OVERVIEW

- IFC's transport practice commitment volumes average around US\$800 million-1.0 billion per year.
- IFC transport's committed portfolio is approximately US\$2.3 billion at the end of FY21.
- We are active in all transport subsectors. Ports and airports account for 29% and 24%, respectively, of the committed portfolio.



US\$15.1 billion for IFC's own account and mobilized since 2005.





IFC RAILWAY* FINANCING WITH PRIVATE SECTOR

IFC's experience in railway financing: US\$4 bn in investment since 1993

Rail Lines and Networks

- IFC has financed the rehabilitation and development of rail networks (track, signaling, locos, rolling stock, freight terminals, warehouses, etc.). These have included both general freight/passenger systems and lines dedicated/focused on particular commodities (iron ore, grains, etc.).
- 21 such investments totaling US\$3,145m, mostly long-term debt.

Rolling Stock

- Primarily general purpose freight rolling stock, e.g., gondolas, flat and tank cars.
- Financing for both railcar leasing companies and rolling stock operators/logistics services providers.
- 14 investments totaling US\$840m, again mostly long-term debt.

Cargo Handling Facilities

- IFC has also financed rail-based cargo handling facilities (e.g., freight terminals, inland container depots, warehouses).
- Two investments totaling \$179m.



^{*} IFC has also financed subways and tramways for some municipalities (e.g. Istanbul metro, Izmir Tramway) including track, signaling and carriages. Municipal transport, however, is outside of the scope of this presentation.

IFC RAILWAY INVESTMENTS WORLDWIDE



Railways: US\$4 billion for IFC's own account and mobilized since 1993



WHAT WORKED WELL



Financing Strong Private
Network Operators /
Concessions

IFC supported the expansion of strong international and local private network and dedicated line operators in the new markets with solid track record of operations based on strong contractual framework and reliable cargo flows.



Providing Alternative Ways of Rolling Stock Availability

IFC supports leasing
(long-term and spot;
operating and financial) as
an alternative method of
making rolling stock
available to the rail market
in addition to outright
purchase. This provides
flexibility for local
operators in terms of
managing market risks
and growth.



IFC Value Add

IFC provided added value through guidance on improvements in concessions, contractual framework, risk management systems, E&S, corporate governance.



Programmatic and Scalable Approach

teamed up with several leading local rolling stock operators in order to contribute to the development of a large and growing market (Russia and CIS). Repeat transactions helped them achieve a critical mass and maintain market position.



SUCCESS FACTORS: NETWORK OPERATORS

Legal / Regulatory

Favorable regulatory and contractual framework

- Favorable regulatory and tariff regime allowing access to infrastructure and adequate ROI;
- Balanced PPP laws protecting the rights of private operators and their lenders;
- Politically motivated regulatory actions (incl. those of neighbor states) can influence economics.

Quality on Entry

Quality of the existing assets that have been awarded in a concession

• In the case of PPPs, adequate assessment and good quality of the state's assets (rolling stock, tracks and other infrastructure) to be transferred to the private operator.

Operator Quality

Operational and commercial quality of the operator

 Ability of the private operator / SOE to ensure operational (e.g., cycle times) and commercial (e.g., access to cargo, client service) performance.

Project Management

Experience with large capex management

 Ability of the operator / SOE to implement and properly manage large and complex construction and maintenance programs.

Creating Markets, Creating Opportunities

MRS LOGISTICA

- MRS Logistica operates and maintains Brazil's southeastern federal rail network under a 30-year concession awarded in 1996
- The 1,643-kilometer railway connects the states of Minas Gerais, Rio de Janeiro and São Paulo
- In FY06, IFC provided a US\$50 million loan and mobilized US\$50 million to support MRS Logistica's US\$905 million investment plan, which aimed to increase its freight handling capacity by 50-70 million tons to 180 million tons/year by 2009



PROJECT OVERVIEW



PROJECT HIGHLIGHTS

- IFC facilitated the long-term financing for Brazil's infrastructure sector at a time when the industry was experiencing a shortage of such funding
- IFC supported the railway, which links Brazil's principal iron ore mines and steel mills, its largest consumer markets and key sea ports, during a period of high demand for Brazilian iron ore
- MRS Logistica's expansion program included the acquisition of new locomotives, which were 10% more fuel efficient than the locomotives it was using at the time, resulting in environmental benefits



SUCCESS FACTORS: SINGLE USER LINE OPERATORS

COI

Alignment of interests among stakeholders and COI management

- Strong alignment of diverging interests (e.g., mining co. vs. rail operator vs. grantor(s)) is needed to ensure long term sustainability of the project;
- Common ownership of the line and the main offtaker is a source of COI. This can be mitigated
 with an adequate tariff setting mechanism and strong lenders' rights, incl. on review of budgets,
 tariff setting, operational KPI reporting, replacement of access coordinator, maintenance manager
 and contractor;
- Multinational, multiple concessions and concessionaires require careful integration of corridor operations as cash flows depend on the single cargo to be transported.

Revenue and Operational Risks

Reliance on single line, commodity and source of revenue

- A minimum level of revenue (e.g., covering opex and debt service) may need to be guaranteed by the main offtaker of the line's services;
- The operational risk of the rail line and rolling stock to be taken by the main offtaker.



GAC

- The Guinea Aluminum Corporation (GAC), is wholly owned by Emirates Global Aluminum.
- In FY19, IFC committed a debt package of US\$761 million, including US\$150 million from IFC's own account to support GAC's bauxite project and associated rail and port infrastructure. The \$1.4 billion project entails the development of a 12-million-ton-per-annum bauxite mine, the expansion of multi-user rail infrastructure along the Sangarédi-Kamsar corridor and a new export port terminal.



PROJECT OVERVIEW



IFC ROLE AND PROJECT IMPACT

- IFC used a blend of IFC B-Loans and MIGAcovered parallel loans to maximize mobilization from commercial banks to crowd in Guinea's largest foreign direct investment to date.
- The project incorporated an **innovative shared-use rail infrastructure agreement** between the governments and private sector to unlock other projects constrained by the lack of transport.
- IFC's leadership around sustainability led to collaboration on a joint "aggregate offset" to protect endangered chimpanzees in West Africa.



SUCCESS FACTORS: ROLLING STOCK FINANCING

Legal and Regulatory

Favorable regulatory and legal framework

- Access to infrastructure / tariffs should be balanced, neutral and economic;
- Administrative actions may affect the supply and price of rolling stock (e.g., through age restriction or life extension of old fleet, bans on imported rail cars, asset certification etc.).

Assets

Type and quality of rolling stock

- Specialized (vs. general purpose) rolling stock generally presents higher market risk;
- Age and remaining life of the fleet are key to competitiveness; available and affordable repair;
- Technical obsolescence risk: modern designs outcompete older types of rolling stock.

Market and Operations

Market and operational implications

- Underlying markets for the client and the cargo transported are key;
- FX risk: natural hedges collapse after dramatic devaluation of the local currency;
- Client contract duration (long-term vs. short-term vs. spot) is very important;
- Empty run minimization is key to the success of the logistics services provider.

Structuring

Structure, terms and conditions of financing

- Asset-based vs. contract-based structures as determined by the local asset market;
- Duration and renewal of client contracts to be covenanted and monitored (leasing);
- Repair and maintenance reserve may be covenanted and used as security;
- Client credit checks and rating procedures to be prescribed (leasing).



EASTCOMTRANS

- Eastcomtrans is the largest private railcar leasing and operating company in Kazakhstan, with a fleet of more than 12,000 wagons.
- Caters to oil & gas, mining, construction, chemical and other industrial sectors.
- In FY13, IFC committed a US\$30 million convertible loan for its own account, and US\$20 million of equity to support an expansion project of US\$164.9 million.



PROJECT OVERVIEW



IFC ROLE AND PROJECT IMPACT

- Increased competitiveness through the fleet expansion from 8,800 to more than 12,000 wagons.
- In a sparsely-populated and resource-rich country like Kazakhstan, the rail sector is crucial to allow for cost efficient movement of industrial commodities.
- IFC provided long-term financing and corporate governance advice.



SUCCESS FACTORS: CARGO HANDLING FACILITIES

Network Access

Good access of the facility to rail network

 Unimpeded access of the cargo handling/storage facility (such as inland container depot, warehouse, cargo yard, etc.) to the relevant rail line needs to be ensured.

Location on Network

Optimal location vis-à-vis cargo origin and destination

- The location of the facility has to be optimal with respect to the clients as well as the rail network;
- Network synergies: multiple locations on critical nodes of the rail network can provide synergies of cargo flows.

Logistics

Lessons learned from logistics investments apply

All the factors specific to logistics facilities and logistics service providers.



CWC

- The Continental Warehousing Corporation (CWC) is an integrated logistics player with multi-modal terminal facilities and an express logistics business.
- It also has 4 Container Freight Stations around major ports in India and 3 rail-linked inland terminals for bulk and container traffic.
- In FY16, IFC invested US\$25 million in equity and provided a US\$35 million loan to finance the expansion of 2 new inland terminals and refinance existing debt.



PROJECT OVERVIEW



IFC ROLE AND PROJECT IMPACT

- IFC's investment has helped increase the availability of rail transportation in India, which is cheaper, safer and more efficient over long distances.
- This represents an alternative to existing dilapidated government-run freight terminals and complements public investment in new railway lines to encourage freight movement on the rail network.



SAMPLE INVESTMENTS IN RAILWAYS

Gabon



SETRAG I & II

€69mn Senior Loan €43mn MCPP €77.2mn Syndication

Arranger and Lender FY 2021, 2016

Guinea



Sangarédi – GAC

US\$150mn Senior Loan US\$611mn Syndication

Arranger and Lender FY 2019

Mozambique



Nacala Corridor

US\$2.7bn Syndication

Arranger FY 2018

India



Continental Warehousing Corporation (CWC)

US\$35mn Senior Loan US\$25mn Equity

Lender and Investor FY 2016

Russia

BRUNSWICK RAIL

Brunswick Rail

US\$167.5mn Senior Loan US\$120mn Subordin. Loan US\$260mn Syndication US\$52.5mn Equity

Arranger, Lender, Investor

FY 2013, 2012, 2011, 2010, 2008, 2006

Kenya



Kenva Uganda Railwav

US\$22mn Senior Loan US\$10mn Subordin. Loan US\$20mn Equity Arranger, Lender, Investor

FY 2014, 2013, 2012, 2007

Kazakhstan



Eastcomtrans

US\$30mn Senior Loan US\$20mn Equity

Lender and Investor FY 2013

Russia



Globaltrans

US\$30mn Senior Loan

Lender FY 2011

Russia



Eurosib Terminal

€132.5mn Senior Loan €257.5mn Syndication

Arranger and Lender FY 2010

Tanzania



Tanzania Railways Limited (TRL)

US\$44mn Senior Loan

Lender FY 2008

Peru



Peru Rail II

US\$7.5mn Senior Loan US\$1.5mn Quasi-Equity

Lender and Investor FY 2007

Brazil



MRS Logistica

US\$50mn Senior Loan US\$50mn Syndication

Arranger and Lender FY 2006



AWARD-WINNING RECOGNITION FROM THE MARKET















Project Finance International

- 2020 Award: Multilateral Deal of the Year GAC
- 2017 Award: Transport Deal of the Year Middle East and Africa: Madagascar Airport and Logistics Deal of the Year – Middle East and Africa: Nacala Logistics Corridor

Infrastructure Journal Global Awards

- 2018 DFI of the Year MENA: IFC; Airport Deal of the Year Europe: Belgrade Nikola Tesla Airport
- 2017 DFI of the Year MENA: IFC; Transport Deal of the Year Sub-Saharan Africa: Nacala Logistics Corridor; Airport Deal of the Year – Europe: 14 Greek Airports; Airport Deal of the Year – Africa: Madagascar Airport
- 2016 Award: African Ports Tema Port New Container Terminal PPP

Trade Finance

- 2016 Company Award: Best DFI Americas
- 2015 Deal of the Year Americas: CMSA Container Terminal Manzanillo

Latin Finance

- 2017 Best Development Bank: IFC
- 2016 Best Port Financing: CMSA Container Terminal Manzanillo

EMEA Project Finance Magazine

- 2018 Best Transport Infrastructure Deal VINCI Airport Serbia's Belgrade airport concession
- 2017 Best Transport Infrastructure Deal: Fraport Greece 40-year concession for 14 regional airports
- 2015 Best Transport Infrastructure Deal Africa: Sonker Bunkering Bulk Liquid Terminal
- 2013 Best Project finance Deal in Central and Eastern Europe: Zagreb Airport; Best PPP deal in Central and Eastern Europe: Zagreb Airport

Global Transport Finance

• 2014 Airport Finance Deal of the Year - Middle East: Queen Alia International Airport

Project Finance Magazine

2013 European Airport Deal of the Year: Zagreb Airport

Euromoney Project Finance

- 2013 Deal of the Year: Mersin Port
- 2012 Deal of the Year Central and Eastern Europe: Brunswick Rail



ANNEX



IFC: A VALUABLE PARTNER

We help clients in good times and bad by offering:

Strong capital base, commitment to sustainability

A long-term partnership perspective, providing clients important countercyclical financing when commercial banks cut back

Strategic and innovative advisory solutions that enable clients to strengthen their performance in a sustainable way, especially in fragile and conflict-affected areas

IFC'S VALUE ADD

COMMERCIALLY IFC invests exclusively in for-profit projects and charges market rates for its products and services SOUND IFC generally finances no more than 25-50% of total project cost Never the largest shareholder, typical stake up to 20% **MARKET CATALYST** Typical ticket size \$20-50m, but can go to \$100m + Able to mobilize additional debt (B loan program) and equity funds (AMC) **LONG TERM** IFC invests for the medium-to-long term **HORIZON** Each investment assessed for E&S risks by in-house team of experts and **ENVIRONMENTALLY** action plan put in place to mitigate risks AND SOCIALLY Increasingly relevant for clients, i.e. land acquisition, carbon footprint, community buy-in **RESPONSIBLE** Facilitates debt raising (Equator Principles) Detailed corporate governance assessment carried out with dedicated internal resources CORPORATE Work on governance issues with companies pre-IPO and those already listed **GOVERNANCE** Roster of quality independent directors Facilitates exit, especially in public markets Unlike other purely commercial institutions, IFC has the capacity to leverage PART OF THE the WBG's resources and networks to engage with governments to develop **WORLD BANK** infrastructure solutions Participate in upstream discussions with governments and granting authorities **GROUP (WBG)** to advance infrastructure projects

IFC INVESTMENT GUIDELINES

Project Finance

- Greenfield, total cost less than U\$100 million: 35%-40% of project cost for IFC's own account.
- Greenfield, total cost more than U\$100 million: 25-35% of project cost for IFC's own account.

Corporate Finance

 Corporate Finance: IFC's total financing for its own account can be up to 35% of the client company's total capitalization.

Mobilization

 Mobilization: IFC can mobilize additional financing through B-loans from international commercial banks; parallel loans from Development Finance Institutions (DFIs) and portfolio co-lending.



IFC'S INVESTMENT CYCLE

Commitment **Due Diligence Disclosure Monitoring Early Review** and Disbursement Client needs Disclosure of Negotiation Annual Assessment determined of business review of and environmental and social opportunities agreement of project Assessment and risks information principal performance of project's terms impacts and Analysis of Opportunity development environment for public Board contributions al and social comment approval opportunities Management Signing of and risks committee legal **Appraisal** documents approval

We agree on a specific timeline to meet our clients' needs



Disbursement

Mandate

letter

Credit

committee approval

WHAT CLIENTS VALUE ABOUT IFC

Results of IFC Client Survey



IFC STRATEGY: IFC 3.0

IFC's new strategy unlocks private investment in emerging markets through:

CREATING MARKETS

- Systematically develop markets
- Work more effectively through Upstream engagement and deeper World Bank Group collaboration
- Focus on the poorest countries and fragile and conflict situations

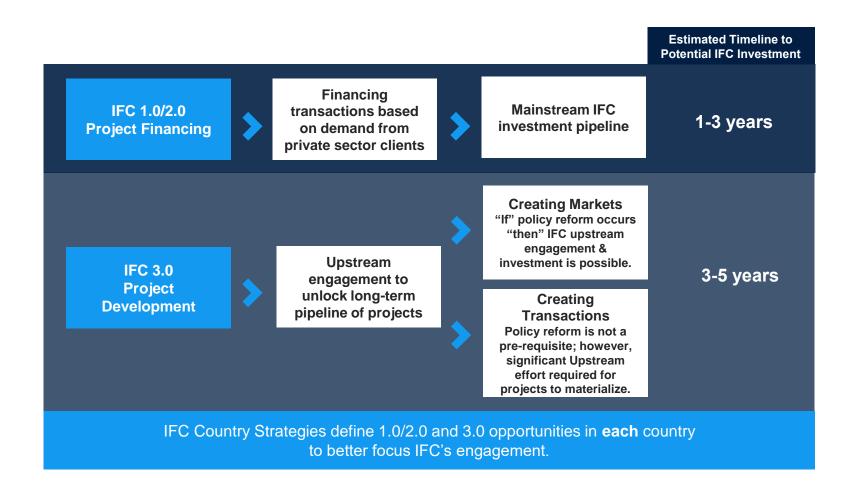
MOBILIZING THE PRIVATE SECTOR

- Crowd in much more patient private capital than before
- Expand use of private sector solutions
- Leverage mobilization platforms

Combined with IFC's traditional approach to financing development projects through

- IFC 1.0: Attracting foreign private investments to developing countries
- IFC 2.0: Investing in local companies and banks with local private investors

IFC 3.0: UPSTREAM APPROACH



WHAT IS WORKING UPSTREAM?



PROBLEM: Not enough bankable projects addressing countries' development priorities.

SOLUTION: Working Upstream.

Upstream Definition

Working Upstream means proactively helping to **stimulate and to create conditions** that result in the movement of capital — private, domestic, and foreign — into **productive investment** in member countries.

The work can be accomplished as quickly as in a few months or take several years.

Upstream Activities Must

- Have a clear line of sight to sized potential investment (or series of investments) within 5 years
- Identify relevant market/investment gaps to be addressed by developing specific investment projects and/or conducting regulatory/sectoral reforms, including by working with the World Bank
- Be consistent with the priorities of relevant World Bank Group/IFC Country Strategies
- Have a defined measurable development impact

IFC'S SYNDICATION PROGRAM

Established in 1957, IFC has the oldest and largest syndications program amongst MDBs

Overview

- US\$97 billion mobilized from more than 500 financial institutions for over 1,600 projects in 115 countries
- Co-financiers from developed and emerging markets, include commercial banks, funds, insurance companies, development finance institutions (DFIs), and emerging market central banks
- As of June 30, 2021, IFC's syndicated loan portfolio under management totaled US\$15.6 billion

Benefits to Borrower

- Enables loans with longer tenors
- No withholding tax
- Completes financial package
- Introduces new banking relationships
- IFC's "stamp of approval"
- IFC's environmental and social leadership
- IFC is the Lender of Record: may allow lenders to reduce their provisioning requirements



SYNDICATION PRODUCTS

Types of IFC Syndicated Lending Target Different Investors

| | B Loans | Parallel Loans | Unfunded Risk Participation(s) | MCPP Loans |
|---|--------------------------------------|---|--|---|
| Type of Investor Ranks Institutions & | | Development Finance Institutions & Sovereign Entities | Insurance Companies | Institutional Investors (public and private) |
| Investment Approach | 1)eal-hv-1)eal | | Active Deal-by-Deal Selection | Passive Portfolio Participation in Eligible Projects |
| Investor's Strategy | | | Follow their own credit strategy | Follow IFC's Strategy |
| | | Investor makes credit approval | Investor makes credit approval | Full delegation to IFC-post mandate |
| Tenor Generally shorter Generally matchi than A Loan Loan | | Generally matching A Loan | Matching IFC A Loan Tenors | Matching IFC's A Loan Tenors |
| Portfolio Rights | Voting | Voting | Limited voting and consultation | Follow IFC's Decisions |
| Documentation | B Loan Participation Agreement | Parallel Loan with a Common Terms Agreement | Unfunded Risk Participation Agreement or Credit Insurance Policy | Administration Agreement/Common Service Agreement |



IFC'S STRATEGY

Maximizing Development Impact, Maintaining Financial Sustainability

Industries
that contribute to
productivity and growth

Challenges
with the largest risks
and opportunities

Regions
with the greatest
poverty and fragility

IFC FOCUS



THE POWER OF PARTNERSHIPS

Approximately 2,000 Clients **Financial Host Country IFC'S GLOBAL Institution Clients Governments NETWORK FOR SOLUTIONS** Sovereign **Bilateral Donors/** Wealth Funds/ **Private Foundations Institutional Investors** IFIs/DFIs **Civil Society**



SUSTAINABILITY

Critical to Client Success and Development Impact

IFC's commitment to environmental and social sustainability and good corporate governance helps clients:

Improve business performance

Protect the environment

Engage with affected communities

Enhance transparency

Increase impact



IFC PERFORMANCE STANDARDS

A Global Benchmark

RISK MANAGEMENT

Anticipate risks, avoid, minimize and compensate for any impacts.



2 LABOR

Treat workers fairly and provide safe and healthy working conditions.



3 RESOURCE EFFICIENCY

Promote energy efficiency, use resources sustainably, and cut greenhouse emissions.



COMMUNITY

Protect local communities from worksite accidents and other project-related dangers.

5 LAND RESETTLEMENT

Avoid involuntary resettlement and minimize the impact on those displaced.



6 BIODIVERSITY

Protect biodiversity and ecosystems.



INDIGENOUS PEOPLES

Protect the rights, dignity, and culture of indigenous populations.



CULTURAL HERITAGE

Protect cultural heritage and promote equitable sharing of related benefits.





IFC CORPORATE GOVERNANCE (CG) METHODOLOGY

Sharing Best Practice

35 development finance institutions now follow IFC's approach, covering five key areas of risk assessment:

- Commitment to CG: Awareness and formalization of sound practices
- 2 Structure/Functioning of Boards of Directors: Board roles, composition, committee structure, procedures, director duties, and overall functioning
- Control Environment and Processes: Effectiveness of internal controls, risk management, internal/external audit, and compliance functions
- Transparency and Disclosure: Information disclosure to shareholders and markets; transparency of information and financial standards used
- Rights of Minority Shareholders: Treatment of investors, shareholders rights and protections, annual meeting procedures, conflict/related-party transaction policies



IFC TRANSPORT CONTACTS

GLOBAL TRANSPORT

| Name | Title | Location | Telephone | E-mail |
|----------------|------------------------------|----------------|-----------------|------------------|
| John Graham | Global Manager | Washington, DC | +1 202 445 1642 | jgraham2@ifc.org |
| Sergey Mytarev | Principal Investment Officer | Washington, DC | +1 202 473 5132 | smytarev@ifc.org |

